



HBAForum

January 2016

A monthly newsletter keeping HBAF members informed about membership, service, and advocacy.



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HBAF Calendar

January 14

8:30 am Board of Directors Meeting

January 18

Office Closed-MLK Day

January 19-22

[International Builders Show](#), Las Vegas

January 26

9:00 am Governmental Affairs Committee

January 28

11:30 am [Member Mixer-2016 Housing Market Forecast](#), Dale Akins

Gates Four Golf & Country Club

Sponsored by SRW Builders & Armstrong Builders

[VIEW FULL CALENDAR](#)

New HBAForum Newsletter

Welcome to the NEW HBAForum monthly e-newsletter! This newsletter will replace the weekly updates from the HBAFlash. You can expect to receive the HBAForum during the second week of each month.



MEMBER
Mixer

2016 Housing Market Forecast
Dale Akins

Thursday, January 28
11:30 am Lunch
12:00 pm Program

Gates Four Golf & Country Club
6775 Irongate Drive, Fayetteville

Register to attend by January 25
*HBAF members attend at no cost, guests are \$25 each

Sponsored by:
SRW Builders & Armstrong Builders

[Register to Attend](#)

Members' Only Portal on the HBAF website

Last week, all members were sent an email with their login and password for the new HBAF Members Only Portal. With this new technology, you can:

- Register for events and meetings at special member pricing
- Pay open invoices
- View member only updates and news
- Make changes to your membership information
- Add special coupons for consumers
- ...and more to come!

Just visit www.fayhba.org and click the Members Login portal at the top of the page.

If you did not receive your login and password, please email admin@fayhba.org requesting your information.

STACK YOUR OFFERS FOR AN EVEN BETTER DEAL

As the exclusive automotive manufacturer of the National Association of Home Builders (NAHB), we're pleased to extend association members a private offer¹ of up to \$1,000 toward the purchase or lease of most new GM vehicles. Just visit your local dealer, choose an eligible GM vehicle, and present your NAHB proof of membership. You can add on incentives from the National Fleet Purchase Program² and Business Choice³ to get the best value on vehicles that run your business. **For private-offer details, visit nahb.org/gm.**



¹Private-offer amount varies by model. Up to \$500 offer for retail deliveries and up to \$1,000 offer for fleet deliveries. Valid toward the purchase or lease of eligible 2014 and 2015 model-year vehicles. Customer must take delivery by 1/4/16. Not compatible with other private offers. Not valid on prior purchases. Compatible with many current incentives. Incentives are subject to change without notice. Excludes Buick Regal (2014), Chevrolet Corvette (2014), Sonic, Spark, SS, Volt, all Cadillac models. FAN required. See dealer for complete details. ²Offer eligible for non-CAP customers only through 12/31/15. See dealer for details. ³To qualify, vehicle must be used in the day-to-day operations of your business and not solely for personal/not-business-related transportation purposes. Must provide proof of business. For complete program requirements, including information regarding offers, vehicles, equipment, options, warranties, and ordering, consult your dealer or visit gmbusinesschoice.com. Take delivery by 9/30/15. ©2015 General Motors. All rights reserved.

INVENTORY TAX EXCLUSION FOR RESIDENTIAL AND COMMERCIAL REAL PROPERTY IMPROVEMENTS



In one of NCHBA's most important legislative victories ever, the General Assembly during its 2015 Session enacted HB 168 (Exempt Builders' Inventory). This act exempts from the local property tax the increase in value of real property held for sale by a builder to the extent the increase is attributable to subdivision or other improvement. In order to obtain this tax exemption, the builder must apply for this exemption each year in January during the regular listing period. [Read more](#)

Members In Motion

January Thumbs Up Thursday!

Did you make it out to Mac's Speed Shop for Thumbs Up Thursday? If not, join us the first Thursday of February for a fun networking event at Blackstone Smokehouse!

Thumbs up Thursdays are on the first Thursday of each month and at a new location each month. Don't forget to check the [HBAF calendar](#)



for all the details.

Home Builders Association of Fayetteville 2015 Annual Report

Kevin Shortridge, 2015 President Remarks

The Home Builders Association of Fayetteville was successful with membership retention, recruitment and governmental affairs in 2015. [Read more](#)

Introducing the NCHBA Member Rebate Program



Build a house.
Get cash.

What would you think if you could get a rebate for your loyalty to many of the nation's leading housing industry Manufacturers? Well, now you can!

For more information and to register, visit:

www.HBArebates.com

Get Started Today!

Construction Statistics

Local Stats: [December 2015](#)

Local Stats Residential Trend: [December 2015](#)

Local Stats Annual Data: [Year 2015](#)

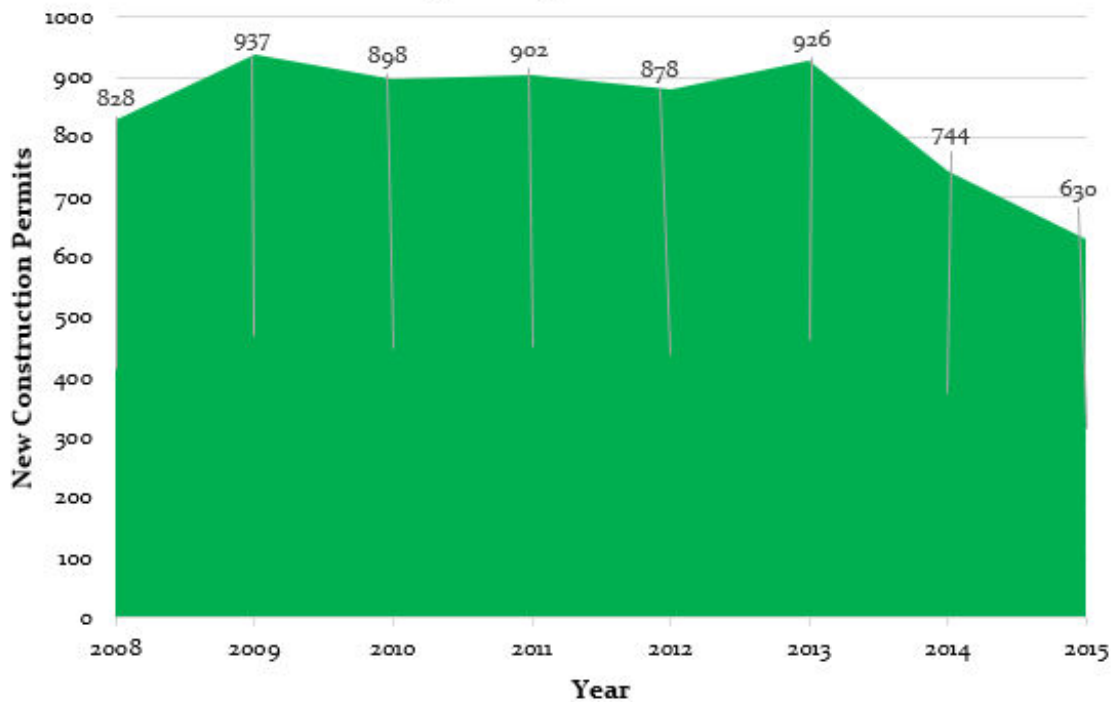
Absorption Report: [November 2015](#)

Commercial Building Permit Index: [September 2015](#)

The Market Edge Residential Building Permit Trend: [September 2015](#)



Cumberland County & City of Fayetteville Permits



Your 3-in-1 Membership Resources

Affiliated With



**National
Association
of Home
Builders**



NAHB News

[Consumer Credit Expands](#)

[Stronger Growth for Residential Construction Employment](#)

[The Employment Situation in December - A Strong Finish To 2015](#)

[Homebuilder and Remodeler Cost Breakdown](#)

[Federal Open Market Committee December Meeting - Gradual Adjustments In The Stance of Monetary Policy](#)

NCHBA BuildPAC

NC Build-Pac contributions are essential to promoting a pro-housing agenda in the legislature and local governments statewide. Uniquely, out of all funds raised by HBAF members, 30% comes back to our local reserve. This allows the HBAF to use those funds to directly support local candidates running for office in our community.

[2016 Build Pac Form download the form to make your contribution.](#)



[Top 10 NCHBA Actions to Benefit Our Members in 2015](#)



Dues payments to the Home Builders Association of Fayetteville are not deductible as charitable contributions for federal income tax purposes. However, dues payments may be deductible as an ordinary and necessary business expense, subject to exclusion for lobbying activity. Because a portion of your dues is used for lobbying by NAHB, NCHBA and HBAF, 11% of the total dues, or \$58.10 is not deductible for income tax purposes for builder and associate members. For affiliate members, 4% of the total dues, or \$4.45 is not deductible for income tax

purposes. North Carolina Stature 105-357 provides a penalty of 10% on all returned checks. In addition, NCGS 25-3-506 provides a processing fee not to exceed \$25.00 for checks returned for the same reason. Membership Dues are non-refundable.

HBA of Fayetteville

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NAHB Member Discounts www.nahb.org/ma