

# SEPTMBER 2011

# Building Blocks

HBA of Fayetteville, Inc.  
www.fayhba.org  
Phone 910.826.0648 Fax 910.826.0649



## October 1-2 & October 8-9

### Parade of Homes Art Exhibition

Presented by



We had a fabulous time at our 4th Friday celebration viewing all of the wonderful art entries. Congratulations to the Rose Kennedy, 1st place winner and cover of this year's tour guide.



### Parade of Homes Kick-Off Luncheon

Presented by



Join us at the September Membership Meeting as we kick-off the Fayetteville Parade of Homes. The meeting will be held September 27, 11:30 am at Highland Country. This is our first general membership meeting since the beginning of summer and we are excited to see to you at this celebration. Please remember our guest policy for HBAF meetings-Member's meals are included and guests are invoiced to member accounts for \$18 each. RSVP by September 22, [www.fayhba.org/rsvp](http://www.fayhba.org/rsvp).

## October 1-2 & 8-9

Saturdays 10 am - 6 pm & Sundays 12 pm - 6 pm

The Fayetteville Parade of Homes is our members' showcase of new construction homes. Our advertising campaign encourages the general public to think about home buying and the benefits they receive as a home owner. It engages them to take the first step and start looking for their "new" home. This event would not be possible without all of our wonderful sponsors and the outstanding builders who have placed a home in the Parade. Thank you for your support!



Corporate Sponsors  
**Broadwell Land Co.**



**The Fayetteville Observer**  
Knowledge Changes Everything • [fayobserver.com](http://fayobserver.com)

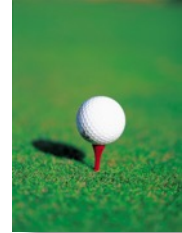


## Building Blocks Golf Invitational Presented by



Friday, November 4

Anderson Creek Golf Course  
125 Whispering Pines Drive,  
Spring Lake, NC  
910.814.2115



Player Fees Include:

- Golf Cart Rental
- Lunch & Dinner
- Beer, Soda & Water

### Sign up today!!

Check-in 10 am - 11 am

Shot-Gun Tee Off promptly at 11:30 am

Captains Choice

Thank you to the following Sponsors!

- Presenting Sponsor-Piedmont Natural Gas
- Beverage Cart Sponsor-Reed Lallier Chevrolet
- Golf Cart Sponsor-Wells Fargo Home Mortgage
- Dinner Sponsor-James Hardie Building Products
- Putting Green Contest-Reed Lallier Chevrolet
- Scoreboard Sponsor-American Security Mortgage

**City of Fayetteville Unified Development Ordinance & Inspections Department Update**

**Guest Speaker-Scott Shuford, City of Fayetteville**  
September 13, 10 am at the HBAF office

**RSVP to [admin@fayhba.org](mailto:admin@fayhba.org) or [www.fayhba.org/rsvp](http://www.fayhba.org/rsvp)**

## *Word on the Street*

The Winter Edition of *Word on the Street* will feature the **Extreme Home Makeover** and HBAF members' involvement. If you helped on this project and would like to share



your experience, please contact the HBAF office to be included in the feature. We would love to hear from everyone who contributed their time and effort!



# Building Blocks

## \$10 off your Full Delegate registration at 21CBEC

Did you know that for just \$75 you can attend more than 20 seminars, network with other industry professionals, visit the Expo Floor, and receive lunch for two days?

That's right, it's a deal you don't want to miss at the 21st Century Building Expo & Conference.

Register as a **Full Delegate** and you will be able to attend any of our general session seminars Sept. 15-16 at the 21CBEC in Charlotte, N.C. You will also receive conference lunches both days, have the chance to visit the Expo Floor and be invited to the new Builder's Beer Garden on Thursday evening for snacks and beer.

Our general session seminars were carefully selected to bring builders and associate members the knowledge that they need to survive and thrive in today's economy. Many of our speakers are nationally-recognized and have given similar presentations at the International Builders Show, so be sure to take advantage of this great opportunity so close to home.

**A complete schedule with hours and dates is found at [www.21buildingexpo.com](http://www.21buildingexpo.com).**

**Make sure you enter EMKT as your promo code to get \$10 off your registration as a Full Delegate, making your registration cost just \$75. You can also use this code if you prefer to register for the Expo Floor Only, which will be free with this promo code.**



**2012**

**February 24-26**

**Marketing Opportunities**

## Up Coming Meetings

- September 5-Labor Day, HBAF office closed
- September 8-Award Task Force, 11 am
- September 13-Board of Directors, 9 am
- September 13-Governmental Affairs Committee, Guest Speaker-Scott Shuford, 10 am
- September 14-17-NCHBA Third Quarter Meetings and 21st Century Building Expo, Charlotte, NC
- September 22-Fayetteville Sales & Marketing Meeting at HBAF office, 12 noon
- September 27-Parade of Homes Kick-Off Luncheon, Presented by Piedmont Natural Gas, at Highland Country Club, 11:30 am

## Permit Report August 2011

Nature of Permit	Cumberland County		City of Fayetteville	
	#	Estimate Cost	#	Estimated Cost
New Single Family	Construction statistics have not been made available from any of the government offices as of September 2. I will send out the update with next week's HBAFlash.			
Res. Additions				
New Commercial				
Com. Additions				
Apartments				
Town homes				
<b>Total</b>	<b>0</b>	<b>\$0</b>	<b>0</b>	<b>\$0</b>

Month	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	Surrounding Counties	Single Family
	January	73	52	48	56	132	170	127	100	64		
February	57	71	66	64	144	191	181	114	58	87	Hoke	
March	93	124	104	96	137	168	197	119	95	83		
April	103	89	92	107	137	175	191	128	76	80		
May	82	84	94	78	130	211	187	108	85	111		
June	75	97	82	66	90	156	167	149	98	71		
July	62	79	85	95	99	142	135	164	79	122		
August		69	102	97	112	180	139	142	80	90		
September		91	60	66	70	195	144	115	87	71		
October		59	86	47	94	128	144	115	89	86		
November		43	58	22	61	136	138	138	88	65		
December		40	60	22	64	103	117	129	103	89		
<b>Total</b>	<b>545</b>	<b>898</b>	<b>937</b>	<b>816</b>	<b>1270</b>	<b>1955</b>	<b>1867</b>	<b>1521</b>	<b>1002</b>	<b>1026</b>		